

WORK VAPOR

Job Link: <https://workvapor.com/jobs/healthcare-appointment-setter-work-from-home-performance-bonus-modfxmedia/>

HIRING ORGANIZATION

ModFXMedia

EMPLOYMENT TYPE

Full-time, Part-time, Contractor

JOB LOCATION

UNITED STATES

? Remote work from: UNITED STATES

DATE POSTED

? 02/17/2026

HEALTHCARE APPOINTMENT SETTER – WORK FROM HOME

BASE SALARY

USD 17 - USD 20

DESCRIPTION

Company: ModFXMedia

Position: Healthcare Customer Lead Specialist

Industry: Healthcare Marketing | Telehealth | Patient Acquisition

Location: United States (100% Remote)

Employment Type: Contract

Salary: From \$17.00 per hour + Uncapped Performance Commissions

HR Contact: justin@modfxmedia.com

Key Responsibilities:

- Make 60–80 outbound calls daily to warm, pre-qualified healthcare leads
- Qualify prospects using scripts while maintaining a consultative and empathetic approach
- Schedule consultations for services such as hormone therapy, chiropractic care, regenerative medicine, and functional medicine
- Manage and update lead workflows inside Go High Level CRM
- Conduct 6–8 follow-up attempts per lead to maximize conversions

Lead Categories You'll Support:

- Testosterone replacement therapy (TRT) and hormone optimization clinics
- Chiropractic practices (including personal injury cases)
- Functional and integrative medicine providers
- Regenerative medicine and stem cell therapy clinics
- Other specialty healthcare services

Skills & Qualifications:

- 2+ years of phone sales or lead conversion experience
- Experience with Go High Level CRM (or similar systems like HubSpot/Salesforce)
- Strong verbal communication and active listening skills
- High attention to detail and disciplined follow-up habits
- Self-motivated with a professional home office and reliable high-speed internet
- Availability during standard business hours (9 AM – 6 PM EST/PST)

Preferred Qualifications:

- Healthcare or medical practice background
- Appointment-setting experience
- Familiarity with HIPAA and medical privacy standards
- Telehealth or wellness industry exposure
- Proven record of exceeding conversion metrics

Compensation & Growth:

- Base Pay starting at \$17/hour (experience-based)
- Uncapped commission based on appointments set
- Growth path to Team Lead or Account Manager roles
- Ongoing sales and healthcare industry training
- Coaching, scripts, and proven conversion frameworks provided

Performance Benchmarks:

- 60–80 calls daily
- 20–25% connection rate
- 10–15 appointments set per day
- 70%+ appointment show rate

Benefits:

- 100% remote work flexibility
- Flexible schedule within business hours
- Supportive team environment
- Continuous skill development

Equal Opportunity Employer**How to Apply:**

Send your resume and a brief cover letter to justin@modfxmedia.com with the subject line: "Healthcare Lead Specialist – [Your Name]".

In your cover letter, include:

- Your phone sales or lead conversion experience
- CRM experience (Go High Level or similar)
- Interest in healthcare clients
- Your availability to start