

WORK VAPOR

Job Link: <https://workvapor.com/jobs/commercial-finance-manager-full-time-remote-120k-125k-20-bonus-chomps/>

HIRING ORGANIZATION

COMMERCIAL FINANCE MANAGER

Chomps

EMPLOYMENT TYPE

BASE SALARY

USD 120000 - USD 125000

Full-time

DESCRIPTION

JOB LOCATION

Company: Chomps

Chicago, UNITED STATES

Position: Manager, Commercial Finance

? Remote work from: US

Industry: Food & Beverage | CPG | Consumer Packaged Goods

Location: United States (Remote – Chicago office open for local candidates)

DATE POSTED

Employment Type: Full-Time, Exempt

? 02/14/2026

Reports To: Director, FP&A

Salary: \$120,000 – \$125,000 + 20% Annual Bonus

HR Contact: people@chomps.com

Key Responsibilities – Financial Reporting:

- Own and maintain commercial finance dashboards, reporting tools, and analytical frameworks
- Ensure accurate revenue, trade, and margin reporting in monthly and management statements
- Analyze actual vs. plan (volume, pricing, mix, trade, margin) and identify risks & opportunities
- Support quarterly business reviews with clear financial insights and narratives
- Improve reporting processes, data quality, and cross-functional metric alignment

Financial Planning & Commercial Strategy:

- Partner with Sales and Business Analytics to optimize trade spend and

promotional strategy

- Review bids, tenders, and commercial proposals ensuring strong ROI
- Analyze forecasted sales volume, trade performance, and margin trends
- Support long-range planning focused on margin optimization and growth targets
- Provide data-driven recommendations to improve profitability and forecast accuracy

Ad Hoc Analysis & Business Support:

- Build financial models evaluating scenarios, investments, and trade-offs
- Support innovation initiatives, contracts, and customer investment cases
- Analyze and recommend improvements for DSO metrics
- Enhance finance tools, systems, internal controls, and data accuracy
- Proactively present actionable insights to leadership

Team Leadership & Development:

- Help build and scale the commercial FP&A function
- Define roles and identify capability gaps
- Manage and mentor direct reports
- Contribute to the broader FP&A organizational growth

Skills & Qualifications:

- Bachelor's degree in Finance, Accounting, Economics, or related field
- 5+ years experience in Revenue Management, Trade Management, FP&A, or similar field
- Advanced Excel and strong financial modeling expertise
- Experience with NetSuite, BI tools, CRM, or financial planning systems (preferred)
- Strong collaboration, communication, and stakeholder management skills

Perks & Benefits:

- Medical, Dental & Vision Insurance
- 401(k) with 6% company match
- Unlimited PTO + 11+ paid holidays
- Paid maternity & paternity leave
- Monthly wellness & home office reimbursement
- Bi-annual team in-person events
- Company-wide education budget
- Flexible remote schedule

Work Authorization:

- Must reside in the United States
- No visa sponsorship available
- Must be authorized to work in the U.S.

Equal Opportunity & Inclusion:

- Committed to diversity and inclusive hiring practices
- Encourages applicants from underrepresented backgrounds

